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The Sutherland Landscape and Nursery Co.

BOULDER, COLORADO

BARGAIN PRICES FOR 1932

Surprising reductions in prices for this year, but no reduction in quality. You can order liberally at these new record-breaking prices.

HOW WE MAKE THESE REDUCTIONS

You will wonder how we can make these record-breaking prices. Frankly, we can't unless you help us bring our Handbook of High Quality Stock to the attention of your flower-loving friends, and thus increase the volume of our sales. Without this increase the small margin of profit left us will leave us at the end of the year with a loss. The stock has cost us just as much as it formerly did, as we have not reduced wages,—the largest item of cost in producing nursery stock. There is just one large item of cost that we have cut this year—A NEW ISSUE OF OUR HANDBOOK.

Friends everywhere tell us that The Sutherland Garden Handbook is the most helpful garden handbook they have ever seen. This handbook cost us a great deal of money to produce; but last year we had an extra quantity printed; so to help us make these new prices possible we are going to ask you to use the copy you have on hand from last season, in conjunction with this new Price List. If you have lost your copy drop us a card and we will send you another. This is the only possible cut in production and distribution expense we can make; so please give us your warmest support in this way.

SOME OUTSTANDING REDUCTIONS

No reduction in quality.	1931 Price	1932 Price
	Doz.	Doz.
Japanese Anemone, named sorts, page 1 -----	\$ 4.00	\$3.00
Four New Roses, page 5-----	5.00	4.00
A Complete Perennial Bed, page 11-----	10.00	8.50
New Red-Leaved Barberry, page 6-----	1.00	.50
Hybrid Perpetual Roses, page 31-----	.85	.60
SUTHERLAND DOZEN ROSES, page 32, each -----	.85	.60
Beauty Bush, page 6-----	1.50	.85
Shrubs are reduced by 15c to as much as 50c each, but the same well-known Sutherland quality is maintained.		

ASTONISHING REDUCTIONS ON EVERGREENS

At these new low prices you cannot afford to go without Evergreens. They will all be dug with a firm ball of earth, and carefully tied in burlap, so that there is practically no chance for loss. We have shipped these as far as Massachusetts without loss.

Juniper Sabin, Pfitzer and Sabin Tamarix. You can buy these as low as \$1.50.

	1931 price	1932 price
15 to 18 inch.-----	\$3.50	\$2.00
Juniperus Scopulorum, Upright Colorado		
Juniper -----	3.00 per ft.	1.50
Colorado Blue Spruce -----	3.00 per ft.	1.50 to \$2.00

TREMENDOUS TREE REDUCTIONS

The lowest price we have seen for the BEAUTIFUL CUT LEAF WEEPING BIRCH, a 6 to 8 foot tree for \$2.00, a 3 to 4 foot for \$3.00. Last year's price on the latter \$6. Bechtel's Flowering Crab 75c, Flowering Plums 75c, and substantial reductions on practically every tree in our Handbook.

CONSULT

The Sutherland Garden Handbook

Consult The Sutherland Garden Handbook for descriptions, and note the tremendous differences in prices. Where no Bargain price is given in the list the price shown in the Handbook will prevail. If you have not saved your copy drop us a card and we will mail you another.

GLADIOLUS

Every Perennial Border has some odd spots where a few Glads can be tucked in. They add very much to the brightness of the border and furnish a lot of cut flowers, are very easy to grow, practically no possibility of failure, simply plant the bulbs like you would onion sets. We do not offer a large list, just a few of the REAL CHOICE SHADES in the different colors. We pay delivery charges. No order for less than One Dollar will be mailed prepaid. Our bulbs are all large.

Evelyn Kirtland. Glowing geranium pink with shell pink throat, deepening thru old rose to scarlet, tall, robust grower. 4 for 25c, 10 for 50c.

Golden Measure. Giant yellow with magnificent flower spikes, 4 for 25c, 10 for 50c.

Los Angeles. Salmon pink tinted orange, great bloomer, 5 for 25c, 10 for 45c.

Mrs. Francis King. Flame scarlet with salmon shading, tall and strong, 4 for 25c, 10 for 50c.

Mrs. Dr. Norton. A dainty "peaches and cream" combination of white soft pink and primrose yellow. Exquisite. 4 for 25c, 10 for 50c.

Mrs. Frank Pendleton. Very large salmon - pink with brilliant red blotches in throat, rich and exquisite, 5 for 25c, 10 for 45c.

Prince of Wales. Large delicate apricot-prink, suffused salmon. 4 for 25c, 10 for 50c.

Virginiana. A large deep scarlet deeper in throat. 4 for 25c, 10 for 50c.

EXTRA SPECIAL ROSE OFFER

THREE SPLENDID EVERBLOOMING ROSES, POSTPAID, for \$1.10.

Francis Scott Key, a splendid rich crimson-red. Jonkheer J. L. Mock, a large deep imperial pink, very free bloomer. Lady Hillingdon, a lovely yellow. These are low budded roses, and should be planted with the crown three inches below the level of the ground. Many people prefer budded to own-root roses. These are two year, sturdy field grown plants that will bloom freely this summer. They will be cut back to the proper planting height of stem and length of root, unless you request us not to do so, see drawing of rose on page 35 of hand book.

TWO EXTRA SPECIALS

Delphineum, a splendid strain of colors. 1 yr. plants, 3 for 50c, 12 for \$1.50

A NEW RED FRAGRANT HARDY CARNATION

This is a Hardy Carnation, hardy in the cold sections of Wyoming, and seen there in many gardens. We found it in an old garden, and not knowing of a name for it are calling it "Hardy Carnation Wyoming." It is one of the most beautiful red flowers we have seen, hardy, spicy fragrance, double carnation flowers, in bloom all summer. Each 40c, 3 for \$1.00, 12 for \$3.50.

SPECIAL PRICES ON SHRUBS FOR 1932

The page on which the description of the shrub will be found is given in the first column of figures. Six shrubs of one variety will be sold at the dozen rate. Prices appearing with description prevail where new prices are not shown on this page.

	Page	Size	Each	Doz.
New Red-Leaf Bar- berry	6	12/15 in.	\$.50	\$ 5.00
	6	15/18 in.	.75	7.50
	6	18/24 in.	1.00	10.00
Beauty Bush	6	24/30 in.	1.50	15.00
	6	15/18 in.	.85	8.50
	6	18/24 in.	1.00	10.00
The Most Beautiful Mockorange	6	2/3 ft.	.75	7.50
	6	3/4 ft.	1.00	10.00
	6	4/5 ft.	1.50	15.00
Spiraea Bumalda Frobelli	7	24/30 in.	.55	5.50
	7	30/36 in.	.65	6.50
Spiraea Douglasi ...	7	3/4 ft.	.50	5.00
	7	4/5 ft.	.65	6.50
Spiraea Margaritae ..	7	18/24 in.	.50	5.00
	7	2/3 ft.	.65	6.50
Korean Spiraea	7	18/24 in.	.75	7.50
	7	2/3 ft.	1.00	10.00
Syringa Villosa	7	2/3 ft.	.50	5.00
	7	3/4 ft.	.75	7.50
Acer Ginnala	39	4/5 ft.	1.00	10.00
	39	5/6 ft.	1.25	12.50
Amelanchier	39	3/4 ft.	.65	6.50
	39	5/6 ft.	1.50	15.00
Aralia		3/4 ft.	.75	7.50
		3/4 ft.	1.00	10.00
Japanese Barberry ..	15/18 in.	.35	3.50	
	18/24 in.	.40	4.00	
Buddleia	44	2/3 ft.	.60	6.00
	44	2 yr.	.40	4.50
Cragana Arborescens.	2/3 ft.	.40	4.00	
	2/3 ft.	.65	6.50	
Cornus, Baileyi	3/4 ft.	.65	6.50	
	2/3 ft.	.50	5.00	
Cornus, Golden Twigg	3/4 ft.	.65	6.50	
	3/4 ft.	.50	5.00	
Cornus Siberica	3/4 ft.	.50	5.00	
	4/5 ft.	.65	6.50	
Cydonia Japonica ...	2/3 ft.	.50	5.00	

	Page	Size	Each	Doz.
Cydonia Japonica ...	40	3/4 ft.	.75	7.50
Desmodium		2 yr.	.50	5.00
Euonymus Alatus ...	41	2/3 ft.	.75	7.50
		3/4 ft.	1.00	10.00
Euonymus Atro- purpurea		2/3 ft.	.60	6.00
		3/4 ft.	.75	7.50
Forsythia, both varieties		2/3 ft.	.45	4.50
		3/4 ft.	.55	5.50
Hydrangea, both varieties		18/24 in.	.50	5.50
		24/30 in.	.65	6.50
Hibiscus		3/4 ft.	.55	5.50
Ligustrum, Regal ..		2/2 1/2 ft.	.45	4.50
Lonicera, Pink or White Tartarian ..	42	2/3 ft.	.50	5.00
		3/4 ft.	.60	6.00
Philadelphus Coronarius		3/4 ft.	.60	6.00
		4/5 ft.	.75	7.50
Physoscarpus Monogynus		2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50
Physoscarpus Opuli- folius and Goldleaf		3/4 ft.	.50	5.00
Prunus Glandulosa ..		2/3 ft.	.65	6.50
		3/4 ft.	.75	7.50
Prunus Padus	43	4/5 ft.	.75	7.50
Prunus Triloba, Flowering Plum ..		2/3 ft.	.60	6.00
		3/4 ft.	.75	7.50
Rosa, Blanda		2/3 ft.	.50	5.00
		3/4 ft.	.60	6.00
Harrison's Yellow and Persian Yellow ...		2 yr.	.75	7.50
Rosa Rubrifolia	6	2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50
Rosa Spinosissima ..	43	2 yr.	.50	.500
Rhamnus, both varieties		2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50
Rhus, all varieties ..		2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50
Ribes Alpinum	44	15/18 in.	.50	5.00
		18/24 in.	.60	6.00
Ribes Yellow Flower- ing and Wild Black		2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50

	Page	Size	Each	Doz.
Salix	44	3/4 ft.	.60	6.00
Sambucus Acutiloba, Canadense and Golden		2/3 ft.	.50	5.00
		3/4 ft.	.65	6.50
Sambucus Pubens ...		2/3 ft.	.60	6.00
		3/4 ft.	.75	7.50
Shepherdia Argentea.		3/4 ft.	.60	6.00
		4/5 ft.	.75	7.50
Spiraea Multiflora ..		3/4 ft.	.65	6.50
		4/5 ft.	.75	7.50
Spiraea Thunberg ..		18/24 in.	.60	6.00
Spiraea Van Houttei.	45	2/3 ft.	.25	2.50
		3/4 ft.	.45	4.50
		4/5 ft.	.60	6.00
Spiraea Billardi, An- THONY Waterer and Callosa Alba		15/18 in.	.40	4.00
		18/24 in.	.50	5.00
Lilac Japonica		2/3 ft.	.75	7.50
		3/4 ft.	1.00	10.00
Lilac Persian		2/3 ft.	.50	5.00
		3/4 ft.	.75	7.50
Lilac Chinese	45	2/3 ft.	.75	7.50
		3/4 ft.	1.00	10.00
Lilac, Common		2/3 ft.	.40	4.00
		3/4 ft.	.50	5.00
Lilac New French Hybrids		2/3 ft.	.90	9.00
		3/4 ft.	1.00	10.00
Symporicarpus, Both Varieties	46	2/3 ft.	.40	4.00
		3/4 ft.	.50	5.00
Tamarix, both var- ieties		2/3 ft.	.50	5.00
		3/4 ft.	.60	6.00
Viburnum Americana.		2/3 ft.	.75	7.50
		3/4 ft.	1.00	10.00
Viburnum Sterilis— Snowball	47	2/3 ft.	.50	5.00
		3/4 ft.	.60	6.00
Viburnum, other var- ieties		2/3 ft.	.60	6.00
		3/4 ft.	.75	7.50
Weigela Eva Rathke.		2/3 ft.	.55	5.50
Weigela Floribunda..		2/3 ft.	.65	6.50
Weigela, other var- ieties		2/3 ft.	.50	5.00

NEW PRICES ON TREES FOR 1932

See pages 52 to 55 for descriptions, where only one tree is ordered without shrubs, so that it has to be packed separately, an extra charge of 35c will be made for packing. Where no prices are shown on this page the prices with descriptions will prevail.

	Page	Size	Each	Doz.
Acer, Ginnala	52	3/4 ft.	1.00	10.00
These are grown in bush form.		4/5 ft.	1.25	12.50
		5/6 ft.	1.50	15.00
		6/8 ft.	2.00	20.00
Ailanthus		6/8 ft.	1.25	12.50
Betula Alba		8/10 ft.	2.25	22.50
		10/12 ft.	3.00	30.00
		11/2/1 1/4 in.	3.50	35.00
		1 1/4/2 in.	4.50	45.00

THE LOWEST PRICES IN HISTORY ON CUT LEAF WEEPING BIRCH

		Size	Each	Doz.
Cut Leaf Weeping Birch	53	6/8 ft.	2.50	25.00
		8/10 ft.	3.00	30.00
		10/12 ft.	6.00	60.00
Cut Leaf Birch, dug with ball of earth..		8/10 ft.	8.00	80.00
		10/12 ft.	10.00	100.00
Purple Leaf White Birch		8/10 ft.	3.50	35.00
		11/2/1 1/4 in.	4.50	45.00
Catalpa Speciosa		6/8 ft.	.85	8.50
Celtis (prices on larger sizes by mail)		10/12 ft.	2.75	27.50
Elaeagnus, Russian Olive		6/8 ft.	1.25	12.50
		8/10 ft.	1.50	15.00
		10/12 ft.	1.75	17.50
		1 1/2/1 1/4 in.	2.00	20.00
		1 1/2/2 in.	3.00	30.00
		2 2/3 in.	4.00	40.00

	Page	Size	Each	Doz.
Fraxinus-Ash, Lanceolata	53	3/4 in.	7.50	75.00
		3/4 in.	7.50	75.00
Gleditsia—Honeylocust		8/10 ft.	2.00	20.00
		10/12 ft.	2.50	25.00
		1 1/4/1 1/2 in.	2.00	20.00
		1 1/2/2 in.	2.50	25.00
		2/3 in.	3.50	35.00

	Page	Size	Each	Doz.
Poplar Alba— White Poplar	54	6/8 ft.	1.00	10.00
		8/10 ft.	1.25	12.50
		10/12 ft.	2.00	20.00
		1 1/2/1 1/4 in.	2.50	25.00
		1 3/4/2 in.	3.00	30.00
		2/2 1/2 in.	3.50	35.00
		2 1/2/3 in.	4.25	42.50
Poplar, Bolleana		3/4 in.	5.00	50.00
		6/8 ft.	7.50	75.00
		10/12 ft.	2.00	20.00
		1 1/2/1 1/4 in.	2.50	25.00
		2 1/3 in.	3.00	30.00

	Page	Size	Each	Doz.
Ulmus, American Elm	55	1 1/2/1 1/4 in.	2.75	27.50
		1 3/4/2 in.	3.50	35.00
		2/3 in.	5.00	50.00
		3/4 in.	7.00	70.00

	Page	Size	Each	Doz.
Ulmus, Chinese Elm.		1 1/2/1 1/4 in.	3.50	35.00
		1 3/4/2 in.	4.25	42.50
		2/3 in.	6.00	60.00
		3/4 in.	7.50	75.00

	Page	Size	Each	Doz.
Crataegus, Hawthorn.	56	4/5 in.	10.00	100.00
		3/4 ft.	1.75	17.50
		4/5 ft.	2.00	

		Size	Each	Doz.
All other Hawthorns at prices printed with de- scriptions				
Malus, Flowering Crabs	57	2/3 ft.	.75	7.50
Bechtel's Flowering Crab		3/4 ft.	1.00	10.00
		4/5 ft.	1.50	15.00
		5/6 ft.	2.50	

		Size	Each	Doz.
Arnold, Dolga, Flori- bunda, Hopa and Nietzwetzkyana ...		3/4 ft.	1.25	
		4/5 ft.	1.75	

		Size	Each	Doz.
Other flowering Crabs at prices with de- scription.				
Prunus Cistena and Newport	58	3/4 ft.	1.00	
		4/5 ft.	1.25	
Prunus Padus		6/8 ft.	1.50	
		8/10 ft.	2.00	

		Size	Each	Doz.
Prunus Triloba, Flowering Plum ...		3/4 ft.	.75	
		4/5 ft.	1.00	
Prunus Tomentosa...		3/4 ft.	1.00	
Waneta Plum		4/5 ft.	1.00	
Sorbus, Mountain Ash		6/8 ft.	1.00	
Apple Trees	58	4/6 ft.	.75	7.50
Cherries	59	4/5 ft.	.75	7.50
Plums	59	4/5 ft.	.75	7.50
Currants		2 yr.	.25	2.00

1932 BARGAIN PRICES ON EVERGREENS

Compare these prices with our last year's prices, printed with descriptions, pages 49 to 51 of our catalogue and you will find that our BARGAIN PRICES are from one-third to one-half lower, we believe the lowest prices at which such evergreens are offered anywhere in the country. Evergreens can be shipped by express in crates, but must be boxed to go by freight. Boxing, for freight shipping, will be charged at cost.

EVERYBODY CAN HAVE EVERGREENS AT THESE PRICES

Beautify your home by planting our dwarf Evergreens around the foundations. Our free book on "How to Landscape Your Grounds With Evergreens" is yours for the asking, and we

shall be glad to help you make selections if you will send us a Kodak picture of your house.

How we measure Evergreens, when the prices are figured by the inch or foot. To figure the cost of upright evergreens measure from the ground to the top, on the spreading forms measure across the widest way, and then the narrowest, add the figures and divide by two; this will give you the average measurement.

	Page	Size	Each
Juniperus-Juniper, Cannart Red Cedar	49	24/30 in.	\$ 3.75
		30/36 in.	5.00
		3/4 ft.	6.00
		4/5 ft.	8.00
Chinese Juniper	49	3/4 ft.	4.00
		4/5 ft.	5.00
		5/6 ft.	6.00
Schott Red Cedar.....	49	24/30 in.	3.75
		30/36 in.	5.00
		3/4 ft.	6.00
Sargent Juniper, Koster Red Cedar and Japanese Juniper	12/18 in.	2.75	
	18/24 in.	5.00	
	24/30 in.	5.75	
Pfitzer, Sabina and Tamarix Sabin Juniper	50	12/15 in.	1.50
	15/18 in.	2.00	
	18/24 in.	3.00	
	24/30 in.	3.75	
	30/36 in.	4.50	
	3/3 1/2 ft.	6.50	
	3 1/2 /4 ft.	8.50	
	4/5 ft.	10.50	
Juniperus Scopulorum, Colorado Juniper. Page 50, per foot in height \$1.50.. Last year's price \$3.00 per foot.			
Silver Red Cedar, page 50, per foot in height \$2. Virginiana, Red Cedar. Page 50. Per foot in height, \$1.00.			
Waukegan Juniper	50	15/18 in.	2.50
	18/24 in.	3.50	
	24/30 in.	4.50	
	30/36 in.	5.50	
	3/4 ft.	6.50	
Thuja—Arborvitae. Occidentalis, page 50. Per foot in height \$1.00.			
American Pyramidal, page 50, per foot in height \$1.00.			
American Globe Arborvitae...50		15 in.	2.00
		18 in.	3.00
		24 in.	4.00
Woodward Arborvitae.....51		12/12 in.	2.00
		15/15 in.	2.50
		18/18 in.	3.00
		24/24 in.	4.00
Oriental Arborvitae	51	12/18 in.	1.00
		18/24 in.	2.00
Colorado Green Spruce, page 51, per foot in height \$1.50 to \$2.00.			
Colorado Blue Spruce, page 51, per foot in height \$1.50 to \$2.00.			
Alberta Spruce, page 51, per foot in height \$1.00.			
Douglas Fir, page 51, per foot in height \$1.50.			
BRILLIANT BLUE SPRUCE, In color these have no equal in the country.....51		24/30 in.	8.00
		30/36 in.	12.00
		3/4 ft.	15.00
		4/5 ft.	20.00
		5/6 ft.	25.00
Pinus Ponderosa Sopulorum and Pinus flexilis, page 51, per foot in height \$1.00 to \$1.50.			
Pinus Montana	51	15/18 in.	2.00
		18/24 in.	3.00
		24/30 in.	4.00
		30/36 in.	6.00
Montana Mughus—Mugho Pine	51	12/15 in.	1.50
		15/18 in.	2.00
		18/24 in.	3.50
		24/30 in.	5.25
		30/36 in.	6.50

MATCHED PAIRS OF EVERGREENS

For matched pairs for doorways, etc., the Chinese Juniper is ideal as the trees run uniform in color and texture, and at our new Bargain Prices everyone should plant this beautiful evergreen.

LIVING CHRISTMAS TREES

Prepare for next Christmas by planting a

blue or a green Spruce NOW. It will become larger and more beautiful each season and will be an ornament to your grounds the year round.

BARGAIN PRICES ON SUTHERLAND NOVELTIES AND PLANTS OF UNUSUAL MERIT

In order to place our newer plants within the reach of everyone we are making new low prices on many varieties. Where no price is given here the prices printed with description in catalogue will prevail.

	Page	Each	Three	Dozen
Japanese Anemone, named varieties	1	\$.35	\$1.75	\$3.00
Japanese Anemone, single pink and single white...		.30	.75	2.50
Buddleia40	1.10	4.00
Buddleia Alternifolia.....2		1.00		
Campanula Persicifolia....		.30	.75	2.50
Wrexham Delphineum.....		.35	1.00	3.50
Geum	2-3	.30	.80	2.50
Lupine Polyphyllus & Rosea		.30	.75	2.50
English Primrose, mixed colors	4	.25	.60	2.00
Three Sensation Roses, one each, page 5, \$3.00.				
Four New Roses of Striking Colors, page 5, one of each for \$4.00.				
Perennial Bed Offer, page 11, Plan No. 1, \$8.50.				
Perennial Bed Offer, page 11, Plan No. 2, \$8.50.				
A Complete Rock Garden Planting, \$5.00.				
Bargain Offers Page 12.				
Three Choice Spiraea, \$1.10.				
Four Large Flowering Shrubs, \$2.00.				
Four Best Dwarf Shrubs, \$1.25.				
Four Splendid Vines, \$1.00.				
Three Magnificent Hybrid Perpetual Roses, \$1.35.				

ROSES

See pages 32 to 34 of catalogue for description. These are the same splendid two year field grown roses that we have been offering for many years, and while the large rose catalogues of the east are maintaining their prices of Twelve Dollars and upwards a dozen, we are making reductions that you cannot resist. Hybrid Perpetual Roses, pages 31, 32, each 60c, dozen \$7.00.

THE SUTHERLAND DOZEN, Twelve choice varieties that eastern nurseries are asking \$12.00 per dozen for—our NEW PRICE, each, 60c Dozen, \$7.00.

Gruss an Teplitz, the most brilliant crimson-scarlet Bedding Rose, each 65c, dozen, \$7.00. Sutherland Colorado Bedding Roses, each 60c, dozen \$7.00.

Harrison's Yellow Rose, each 75c.

Persian Yellow, each 75c.

Trier, each 75c. Sutherland Hardy Climbing Roses, each 60c.

ROSES CUT BACK FOR PLANTING

We will cut back all roses we send out to the proper length of stem and root before shipping, unless you instruct us to the contrary. Read about Roses being cut back on page 2 of this price list, under: EXTRA SPECIAL ROSE OFFER. Our Everblooming Roses average three stems, eighteen inches or over in height. See page 35 of Garden Handbook for picture showing how roses should be pruned.

SUTHERLAND SUPERB FLOWER SEEDS

10c packages 3 for 20c.
15c packages 2 for 25c.

LILIES

Regal Lilies, page 24. Small, 3 for 50c, 12 for \$1.50; Medium, 3 for 60c, 12 for \$2.00; Large, 3 for \$1.00, 12 for \$3.50.

SUTHERLAND HARDY VINES

See pages 36 to 38 of catalogue for description. Engleman Ampelopsis. 1 yr. 25c, 2 yr. 35c, 3 yr. 50c.

Boston Ivy, 75c.

Scarlet Clematis, 50c.

Clematis Jackmani. Large dormant field grown plants, \$1.00.

Potted Clematis, sure to grow, \$1.00.

Scarlet Trumpet Honeysuckle, 35c, extra size 50c.

Grapes Agawam, Beta, Niagara, Wordon and Wild, each 25c, doz. \$2.00.

Delaware, each 30c, Doz. \$3.00.